



Leadership at All Levels



Why Attend This Course?

Because you are a **LEADER**, who has something to **GIVE**, and something to **RECEIVE**.

Become a Leader *You* Would Follow

No matter what your role is in your company, there is an expectation that you will lead. It may be leading just yourself, leading a customer to a solution, or leading a team or business unit. Whatever your role, knowing what makes a good leader – and having the comfortable space to practice those skills – is critical to the advancement of your ideas, your projects and you! This course is designed with you in mind, as it's customized to meet your unique needs. Before you come to the course, you will engage with a facilitator coach who will help you identify your areas of strength and opportunity. From there, you'll have an opportunity to collect 360 feedback in order to ensure that activities, assignments and experiences during the course are tailored to your unique needs.

What Are Some of the Topics Covered?

- Influencing (with or without authority)
- Feedback and Coaching
- Negotiation
- Strategic Thinking
- Collaboration and Teamwork
- Decision Making
- Emotional Intelligence
- Innovation
- Listening
- Presentation & Speaking Skills



This is a highly experiential course – that means you will *experience* topics as well as discuss and work on them. Plan to be 100% present, have a lot of fun, and engage in new activities that bring the concepts to life.

Course Objectives

As a result of attending this course, participants will:

- Practice influencing others to achieve identified outcomes;
- Employ a variety of feedback and coaching techniques to suit their style and the situation;
- Experience various negotiating tactics and outcomes;
- Strategize to overcome problems and obstacles;
- Collaborate with participants and others outside the course to achieve goals;
- Engage in using a variety of decision-making techniques

Course Objectives (Continued)

- Become informed of and practice emotional intelligence attributes
- Innovate in new and unique ways
- Practice listening and using facilitative inquiry
- Apply best practices as they relate to presenting and speaking

Results	Key Outcomes & Insights	Requirements
<ul style="list-style-type: none"> • Conscience competence – when you're successful, you'll know <i>why</i>. And when you miss, you'll be able to immediately pinpoint how to recover. • Ability to engage with your stakeholders in new and powerful ways. • Improved leadership competency, business acumen and strengthened teams • A toolkit of tips, tricks & techniques for all the topics covered • A new community to tap into for feedback, mentoring and coaching 	<ul style="list-style-type: none"> • 360 Degree Feedback • Personal action plan • ≥15 participants' feedback • Increased confidence • Renewed sense of purpose 	<p><i>Time</i> 3-Day and 4-Day programs available</p> <p><i>Pre-Work</i> 360 Degree Feedback</p>